

**MEMORANDUM OF UNDERSTANDING**  
**(MoU)**  
**FOR**  
**FOREIGN LANGUAGE CERTIFIED COURSES**  
**BETWEEN**



**FLOA**

**(FOREIGN LANGUAGE ONLINE APPLICATION)**

(UNDER AFFILIATION TO NOVEL INSTITUTE OF BUSINESS  
MANAGEMENT AND RESEARCH)

PUNE-411038

**AND**



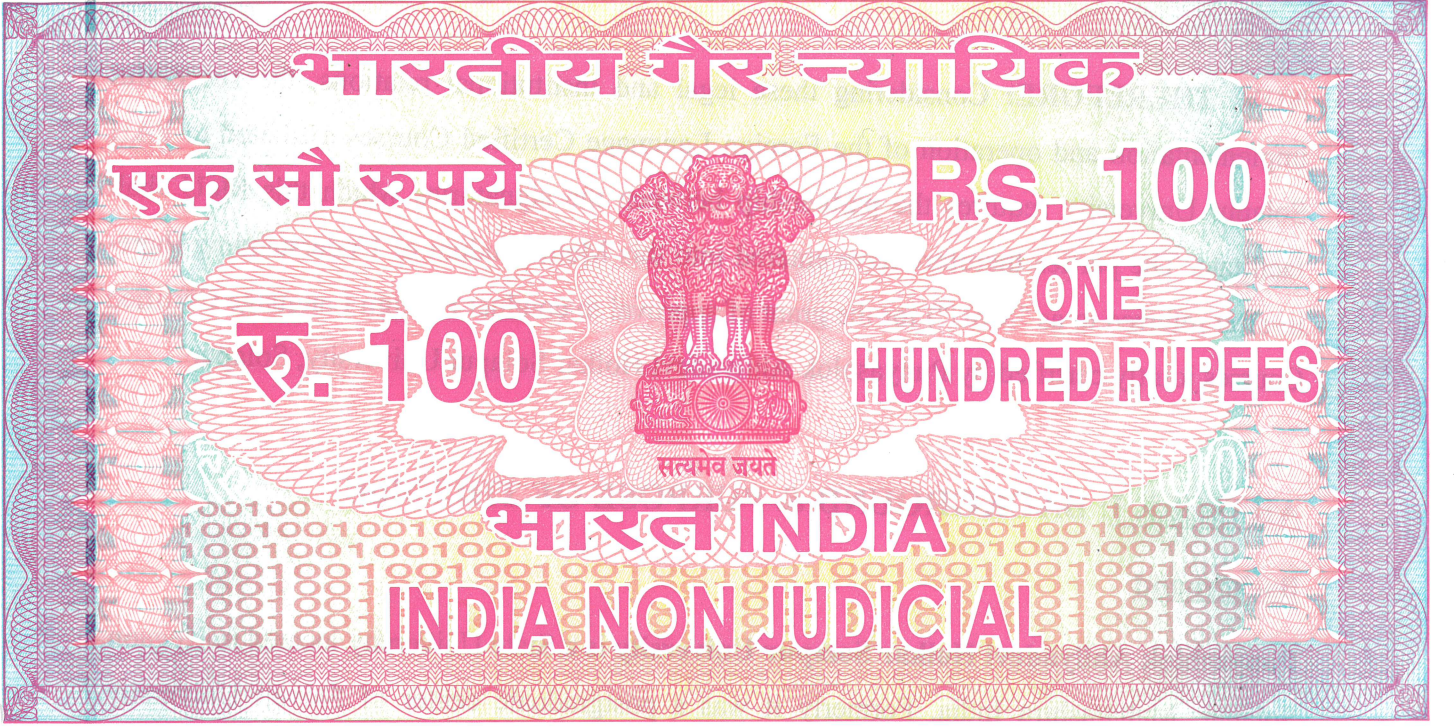
**PUNYASHLOK AHILYADEVII**

**HOLKAR SOLAPUR UNIVERSITY**

Dnyanteerth Nagar, Kegaon, Solapur-413255

Date: 15 NOV 2022





महाराष्ट्र MAHARASHTRA

2022

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श्री. पुन्यश्लोक अहिल्यादेवी होल्कर सोलापूर

यांनी 100/- चा जनरल स्टॅम्प मागितलेवरून  
रुपये 100/- चा स्टॅम्प व भरतीस  
रुपये - - - - - चा स्टॅम्प दिला

श्री. एम. एन. बल्ला

मुद्रांक विक्रेता, जिल्हाधिकारी आवार, सोलापूर.  
परवाना क्र. इ.एस.टी./1990. कोड क्र- 2501030



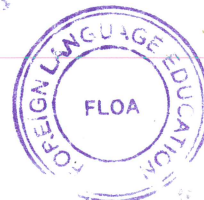
### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made on 15<sup>th</sup> day of Nov. 2022 between FLOA being established at Pune, 11, Aalap Shree, Gujarat Colony, Paud Road, Pune 411038.

AND

Punyashlok Ahilyadevi Holkar Solapur University, based in Dnyanteerth Nagar. Kegaon, Solapur 413255.

  
**Registrar**  
Punyashlok Ahilyadevi Holkar  
Solapur University, Solapur.



**NOW THEREFORE:** Considering these legal and institutional relations, the successful implementation and operation of the Foreign Language Certified Courses affiliated to PAH Solapur University requires the partnership between the signatories which this MoU shall facilitate. The parties therefore have entered into this Memorandum of Understanding (here-in-after referred to as "MoU") for the grant of approval to conduct Foreign Language Certified Courses jointly certified by Punyashlok Ahilyadevi Holkar Solapur University, Solapur

## **ARTICLE I: BACKGROUND & PURPOSE OF THIS MoU**

### **Background**

**Punyashlok Ahilyadevi Holkar Solapur University** is a State University located in Kegaon, Solapur, Maharashtra India. Formerly it was a postgraduate center of Shivaji University, Kolhapur. Punyashlok Ahilyadevi Holkar Solapur University was established on 1<sup>st</sup> August 2004 and was inaugurated on 3<sup>rd</sup> August 2004 by the honourable Governor of Maharashtra.

The Objectives are

- To continue to improve the quality of the undergraduate and postgraduate courses that prepare our students for professional life, leadership and citizenship in a changing world.
- To make special efforts to provide access to higher education to economically challenged and underprivileged sections of the society.
- Optimize the usage of resources and infrastructure in an integrated fashion to improvise, enhance and strengthen the students' faculties.

**AND**

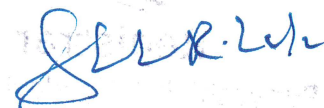
**FLOA** is an Education Software Firm established in Pune in 2019 in alliance with Novel Institute of Business Management & Research. We offer various software required in the education sector. Our Foreign Language Education Software is very well appreciated and is implemented across 200+ institutes, companies, etc. from 10 states of India.

FLOA envisions to reach out to all the Schools, Colleges, Universities Corporates and every other enthusiastic individual from India to make study of Foreign Languages available and affordable. We at FLOA believe that every student should be introduced to at least one Foreign Language irrespective of his/her Socio-Economic status.



**Registrar**

**Punyashlok Ahilyadevi Holkar  
Solapur University, Solapur.**



7. Online live teaching and training of FLOA syllabus will also be available as per requirement and batches with additional fees (refer to ARTICLE VI).
8. The Objective Type Exams will be conducted in March, June, September and December every year in collaboration with Skill Development Centre PAHSUS.
9. To understand the aspects like pronunciation and flow of the spoken language, Viva assessments in the form of audio/video submissions will be conducted with additional practical exam fees.
10. The Online Exam Tool is Browser based and hence the exam can be given through Windows (PCs, Laptops), IOS (iPhone, iPad, Mac laptops) and/or Android (Cell phones, tabs) based platforms.
11. On clearing every course (Objective exam and Viva assessment both), the candidate will receive an Evaluation Mark-sheet and Certificate with logos of SDC, PAHSUS and FLOA.

#### **1. Responsibilities & Scope of Punyashlok Ahilyadevi Holkar Solapur University**

- To Provide Accessibility for the said Courses
- Contacting and Intimating all the Colleges & encouraging the students of those colleges to attend the said Program.
- Providing printed Mark sheets & Certificates with logos of SDC, PAHSUS and FLOA for the said course.

#### **2. Responsibilities & Scope of FLOA (Enclosed syllabus)**

- FLOA shall design the said courses as per the norms of SDC, PAHSUS and execute the same online.
- FLOA shall provide basic course material in the form of Recorded Videos, Downloadable Booklets and carry out induction program for coordinators.
- FLOA shall conduct examinations in association with SDC, PAHSUS and generate result and provide it to SDC, PAHSUS along with the certificates.
- FLOA will conduct Live Online training for the students with additional fees.

  
**Registrar**  
Punyashlok Ahilyadevi Holkar  
Solapur University, Solapur.





### **ARTICLE III: CO-ORDINATION AND NODAL OFFICER (MOU)**

In Pursuit to this MoU, the Partners agree as follows:

Both Entities shall mutually decide and designate the Nodal Officer. The Nodal Officer will be responsible for fulfilling the objectives of this agreement & will also monitor all the activities mentioned in this agreement.

### **ARTICLE IV: DURATION**

The Duration this MoU shall be valid for 3 Years from the date of signing this MoU by both the parties. The parties may extend this MoU in future by mutual consent in writing.

The Course fees shall be mutually agreed in future in case of any inflation on any aspects of the requirements.

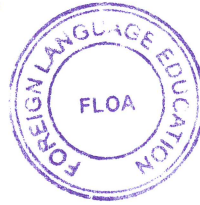
### **ARTICLE V: SPECIAL CONDITIONS**

All the parties shall conform to all applicable laws and regulations of the Government of India and respect circumstances, the basic principles governing the Education industry.



**Registrar**

**Punyashlok Ahilyadevi Holkar  
Solapur University, Solapur.**



## ARTICLE VI:

### Foreign Language Learning Course and Fees Structure

| Sr. No | Course Name              | Duration                    | No. of Papers | Nature of Exam   | Hours              | Online Training and Exam Fees (INR) per language per student Incl GST@ 18%  | Live Online Mentoring Fees (INR) per student per language Incl GST @ 18% | Eligibility  |
|--------|--------------------------|-----------------------------|---------------|------------------|--------------------|---|--|--|
| 1      | Basic Certificate Course | 3 months<br>-<br>25 Lessons | 03            | Objective Online | 45 Hours per paper | Objective Exam Fee - 300/-<br>Practical exam (Viva assessment fees) – 300/-<br>Certificate and Marksheet Fees -236/-  | 2360/-   | 12 <sup>th</sup> or 10+3 years diploma in any stream |
| 4      | Diploma Certificate      | 1 year<br>-<br>100 Lessons  | 06 to 08      | Objective Online | 45 Hours per paper | Objective Exam Fee - 1800/-<br>Practical exam (Viva assessment fees) – 300/-<br>Certificate and Marksheet Fees -236/- | 10620/-  | 12 <sup>th</sup> or 10+3 years diploma in any stream |

1. Age Limit: 18 and above
2. Language of Training and Examinations: English, Hindi
3. Batch Strength: 30 Students.
4. Live Online Mentoring: 3 sessions per batch per week and 4 hours practical work.
5. Recorded Video Lectures – 25 sessions, 26 sessions for internal evaluation for Basic Certificate Course (3 months) and 100 sessions for Diploma Certificate Course (1 year).
6. Course Venue: Online – Website based.
7. Total Fees will be collected by FLOA and the calculated share will be transferred by FLOA to SDC, PAHSUS.
8. Online training and study material (Videos and PDF booklets) is free of cost to the students. Online Exam fees, Practical (Viva Assessment) Exam Fees, and Certificate and marksheet Fees are applicable as per ARTICLE VI Column No. 7.

  
**Registrar**

**Punyashlok Ahilyadevi Holkar  
Solapur University, Solapur.**



1. Objective Exam Fees, Practical (Viva assessment Fees) and Live Online Training Fees mentioned above are inclusive of GST @ 18%.
2. **Fees Distribution:** Out of the Total generated fees,
  - a) Refundable Security Deposit of INR 15,000/- will be paid to SDC, PAHSUS by FLOA one time.
  - b) Non Refundable Course Affiliation Fee of INR 5,000/- per course for the duration of 3 years will be paid to SDC, PAHSUS by FLOA.
  - c) INR 40/- of the collected Online Training and Exam Fees for Basic Certificate Course per student per language will be transferred to PAHSUS as Organization share.
  - d) INR 160/- of the collected Online Training and Exam Fees for Diploma Certificate per student per language will be transferred to PAHSUS as Organization share.
  - e) INR 40/- of the collected Practical (Viva Assessment Fees) will be transferred to PAHSUS as Organization share.
  - f) Certificate and Marksheet printing fees to be collected by FLOA and transferred to SDC, PAHSUS.
  - g) 70 % of Live Online Mentoring Fees to be retained with FLOA & 30 % of the Live Online Mentoring Fees should be remitted to Punyashlok Ahilyadevi Holkar Solapur University as soon as FLOA starts its Live Online Training Batches.

## **ARTICLE VII: CONFIDENTIALITY**

Each partner shall not, while performing the Work or at any time thereafter utilize in any manner prejudicial to or incompatible with the interests of Punyashlok Ahilyadevi Holkar Solapur University & FLOA which may come to its knowledge in connection with the performance of this MoU

## **ARTICLE IX: RESOLUTION OF DISPUTES**

- a) Any dispute or controversy which cannot be resolved by mutual agreement within 60 days or any claim arising out of or relating to this MoU, or the breach, termination or invalidity thereof shall be settled by arbitration in accordance with GOT Laws. The place of arbitration shall be at Solapur.
- b) In case of the premature termination of this MoU due to violation of any terms by FLOA it shall be sole responsibility of FLOA to conduct the immediate exam cycle



or to refund the Objective Exam fees, Viva Assessment fees and 60% share of Live Online training fees amount to the students who have taken admission and are unable to complete immediate exam cycle due to this situation.

- c) In case of premature termination of this MoU due to violation of any terms by PAHSUS, it shall be the sole responsibility of PAHSUS to cooperate with FLOA to conduct the immediate exam cycle or in case otherwise FLOA is not entitled to pay the share of Objective Exam fees, Viva Assessment fees and 40% share of the Live Online Training fees for the immediate exam cycle to PAHSUS.
- d) All the Communication by both the parties shall be in writing and shall be deemed given if delivered personally or mailed by registered or certified mail. (return receipt required) to the parties at the address specified below; -

**If to PAHSU:**

The Registrar, Punyalok Ahilyabai Holkar Solapur University, Dnyanteerth Nagar, Pune Solapur Highway, Kegaon, Solapur 413255



**If to FLOA:**

The Project Head, 11, Aalap Shree, Gujarat Colony, Paud Road, Kothrud, Pune 411038

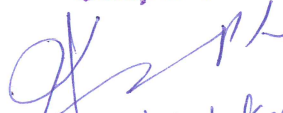
**ARTICLE X: SWORN STATEMENT**

We have read and understood the content of this MoU and that the information furnished herein is accurate to the best of our knowledge.

In Witness Thereof the Parties Here To Have Signed, Sealed and Delivered This MoU on \_\_\_\_\_ by the Under Signed


|   |  |
|---|--|
| <p><b>Signed And Delivered On Behalf Of<br/>Punyashlok Ahilyadevi Holkar Solapur<br/>University, Solapur</b></p> <p></p> | <p><b>Signed And Delivered On Behalf Of<br/>FLOA, Pune</b></p> <p></p> |
| <p>Name : <b>YOGINI GHARE</b><br/>Designation : Registrar<br/><b>Registrar</b></p>  | <p>Name : <b>Shailish R. Loke</b><br/>Designation : Project Head</p>   |

**Witness:-**

  
(Dr. Kolekar P. N.)

**Punyashlok Ahilyadevi Holkar  
Solapur University, Solapur.**



  
Commander - Loma Anandkar

Points To be added

- Corrected*
1. Student registration link to be put on university website and skill development center website. Entire process will be run through this link.
  2. Implementation from 1 february 2023. Mou to be considered valid since that date
  3. Negotiate on 40%