

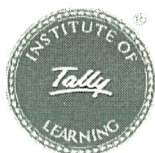
MEMORANDUM OF UNDERSTANDING
(MoU)

BETWEEN



PUNYASHLOK AHILYADEVI HOLKAR SOLAPUR
UNIVERSITY, SOLAPUR
(Skill Development Centre)

&

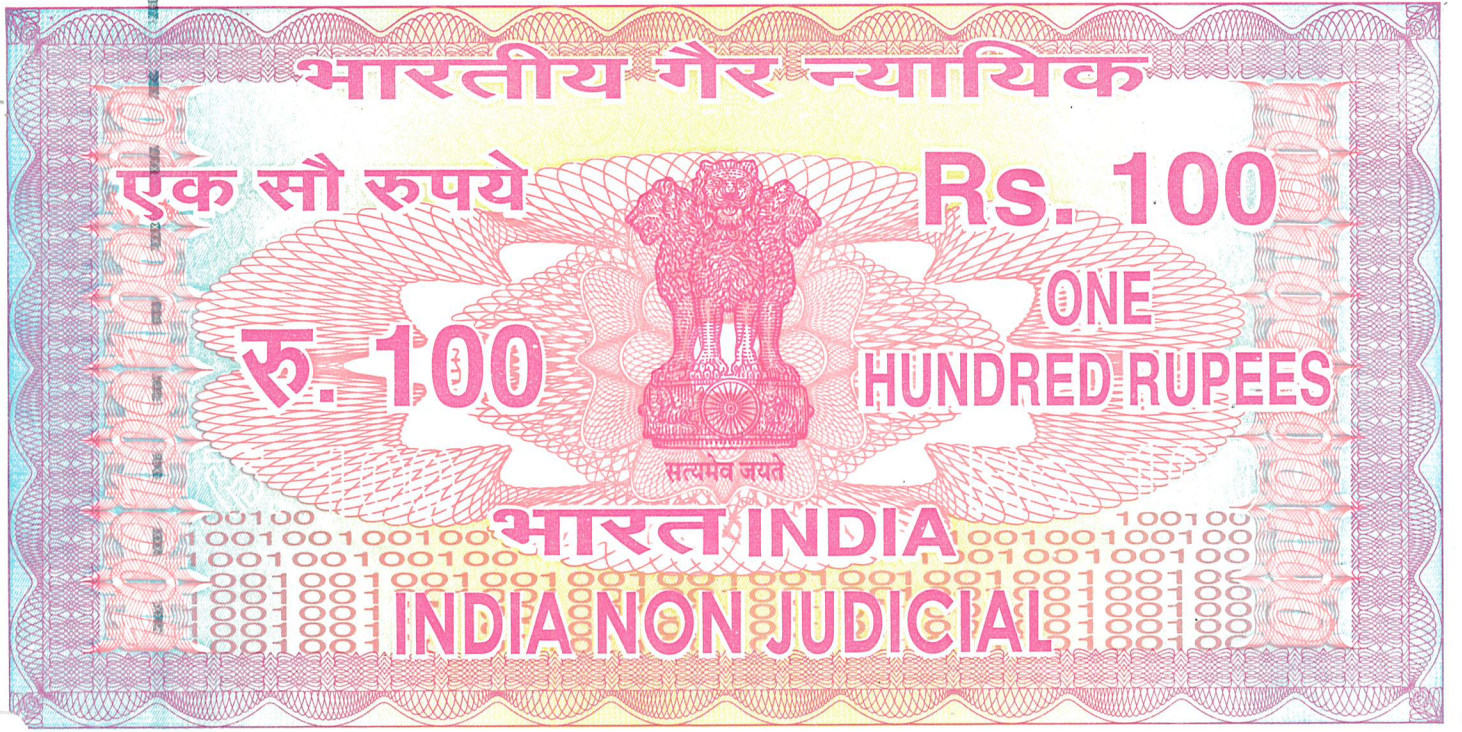


EPICO EDUTECH PVT. LTD.

FOR

SKILL DEVELOPMENT, OUTCOME BASED TRAININGS,
PLACEMENT, R&D SERVICES AND RELATED SERVICES

13 OCT 2021



महाराष्ट्र MAHARASHTRA

2020

YS 678323

सोलापूर अं.क्र. 22 JUL 2021

श्री. एपिको एड्युटेक प्रा. लि.

यांनी रु. 100/- चा जनरल स्टॅम्प मागितलेवरून
हा रुपये-100/- चा स्टॅम्प व भरतीस
रुपये- -चा स्टॅम्प दिला.

श्री. एम. एन. बल्ला

मुद्रांक विक्रेता, जिल्हाधिकारी आवार, सोलापूर.
परवाना क्र. इ.एस.टी./1990. कोड नं.-2501030.



This Memorandum of Understanding (hereinafter caked as the 'MOU') is entered into on this the
(Date 13 OCT 2021) by and between

Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center) is a state university located in Dnyanteerth Nagar, Kegaon, Solapur, Maharashtra, India. Punyashlok Ahilyadevi Holkar Solapur University was established on 01st Aug. 2004 and was inaugurated on 03rd-Aug.-2004 by the governor of Maharashtra. The **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** Represented herein by its **Name of Competent Authority/ Representative** (hereinafter referred as 'first Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns.)

AND

Epico Edutech Pvt. Ltd., Block No. 32, Shree Satyanarayan Nagar, Behind Indian Model School, Jule Solapur, Solapur - 413004, The Epico Edutech Pvt. Ltd. and represented herein by its Zonal / Divisional Head, Name of Competent Authority / Representative, (hereinafter referred to as "**Second Party**") company which expression,

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Registrar
Punyashlok Ahilyadevi Holkar
Solapur University, Solapur

M. R. Kadam
DIRECTOR

unless excluded by or repugnant to the subject or context shall include its successors-in – office, administrators and assigns).

(Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center) and Epico Edutech Pvt. Ltd. are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A. Punyashlok Ahilyadevi Holkar Solapur University is a Higher Educational Institution named:
Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)
- B. **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center) & Epico Edutech Pvt. Ltd.** believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- C. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D. Both Parties being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- E. The **Epico Edutech Pvt. Ltd.** an empaneled by Tally Education Pvt. Ltd. to high quality training to student on licensed Software and helping the students in getting placed through career counseling, interview, guidance, tips, resume writing skill and helping student to upload their resume on Tally Job Portal.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS

Clause - 1 CO-OPERATION

1. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
2. **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center) and Epico Edutech Pvt. Ltd.** co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** providing significant inputs to them in developing suitable teaching/training systems, keeping in mind the needs of the industry, the **Epico Edutech Pvt. Ltd.**
3. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents ('The Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The terms of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the parties on the subject matter hereof.


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Clause - 2

SCOPE OF THE MoU

1. The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
2. **Curriculum Design: Epico Edutech Pvt. Ltd.** will give valuable inputs to the **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** in teaching / training methodology and suitably customizes the curriculum so that the students fit into the industrial scenario meaningfully.
3. **Guest Lectures: Epico Edutech Pvt. Ltd.** to extend the necessary support to deliver guest lecturers to the students of the **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** on the technology trends and in-house requirements.
4. **Faculty Development Programs: Epico Edutech Pvt. Ltd.** to train the Faculties of **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
5. **Placement of Trained Students: Epico Edutech Pvt. Ltd.** will actively engage to help the delivery of the training and placement of student of the **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** into internships/ Jobs; and will facilitate placements for at least 100% (Assistance) of the students.
6. Both Parties to obtain all internal approvals, consents, permissions and Licenses of whatsoever nature required for offering the Programs on the terms specified herein
7. Course Fee and Distribution Ratio will be (60/40). **60% of the Total amount will be Epico Edutech Pvt.Ltd.** and **40% of the Total amount will be Punyashlok Ahilyadevi Holkar Solapur University.(Skill Development Center)** This Ratio cannot be changed as long as it lasts for Three Years and will be changed when the Memorandum of Understanding is renewed.
8. Examination fees will be as per the rules of the Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)

Clause - 3

INTELLECTUAL PROPERTY

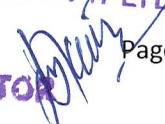
1. Nothing contained in this MOU Shall, by express grant, implication, Estoppel or otherwise create in either Party any right title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the Other Party.

Clause - 4

VALIDITY

1. **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** with **Epico Edutech Pvt. Ltd.** is for a period of 3 Years (Three Years) from the date of signing this MOU of engagement. Parties shall jointly and annually review the terms of collaboration including the training requirement, delivery roles and pricing.
2. Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations


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Clause - 5

RELATIONSHIP BETWEEN THE PARTIES

1. It is expressly agreed that **Punyashlok Ahilyadevi Holkar Solapur University (Skill Development Center)** and **Epico Edutech Pvt. Ltd.** are acting under this MOU as independent contractors and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way to make any representations or create any obligation or liability, expressed or implied on behalf of the other party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration shall be at District Head Quarters of the **Punyashlok Ahilyadevi Holkar Solapur University**. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Solapur**.

Course Benefits

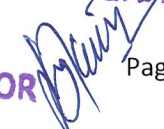
To Universities /Autonomous Colleges:

- 1) Can include TEPL certification in their curriculum
- 2) Universities can include Tall Certification as a credit subject
- 3) Institutions already providing training on Tally can partner with TEPL for verifiable Tally Certifications
- 4) Institutions associated with TEPL can get support through faculty Development Programmed (FDP) and updated digital Content.
- 5) Senior Management from the Academic can also be on the TEPL advisory board.

Advantages to Students

- 1) Get Verifiable Certificate directly from Tally Education Pvt. Ltd. After online Assessment.
- 2) Delivery by trained faculty with updated knowledge of version of TallyPrime Software.
- 3) Learning through Tally official Physical or Digital Courseware.
- 4) Get hands on experience on Tally Multi User License while learning.
- 5) Placement assistance through Candidate Portal
- 6) Access to videos and additional learning through Student Portal.
- 7) Access to Multiple Mock Assessments before appearing for the final Assessment.
- 8) Access to Tally Education and Tally Certification Mobile Apps.


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Placement Assistance for Candidate

TEPL assists students from associated institution with placement services. We help students with various tools such as video resume, Visual Resume, Mock interview, interview master enabling, them to get a strong foothold in the job market.

Benefits to students

- 1) Access to Tally Job Portal
- 2) Campus Drive
- 3) Job Fair
- 4) Alumni meet

Programme Details/Commercial

TallyEssential official Content, Training and Assessment for Certification for every Students. This may also be offered to other disciplines as per mutual agreement.

Certification	Recommended Duration	Certification (INR)	Training	University Payout
TallyEssential Comprehensive	180 Days	6,000	Online/Offline	2,400

Examination Structure for Skill Development Center Course

Sr. No.	Course Name	Name of Exam	Type of Assessment	Exam Time In Mins	Marking System		Total Marks
01	Certificate Course in TallyEssential Comprehensive	Recording & Reporting	Offline/ Online	90 Mins	Theory 100 Marks	Practical 100 Marks	200
		Accounts Payable & Receivable and Inventory	Offline/ Online	90 Mins	Theory 100 Marks	Practical 100 Marks	200
		Order Management & Cost/Profit Centre Management	Offline/ Online	90 Mins	Theory 100 Marks	Practical 100 Marks	200
		Statutory and Compliance	Offline/ Online	90 Mins	Theory 100 Marks	Practical 100 Marks	200


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Course Structure and Certificate Title for Skill Development Center Course

Sr.No	Course Name	Duration	No. of Papers	Nature of Papers	Hours
1	Certificate Course in TallyEssential Comprehensive	6 Months	04	Theory and Practical as per Syllabus	45 Hours of Each Papers


AGREED:

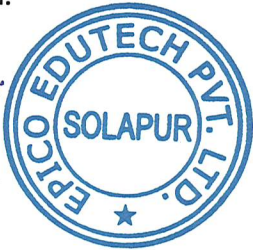
For Punyashlok Ahilyadevi Holkar
Solapur University


Registrar
Punyashlok Ahilyadevi Holkar
Solapur University, Solapur

Authorized Signature

For Epico Edutech Pvt. Ltd.

M.R. Kadam




Authorized Signature

Punyashlok Ahilyadevi Holkar Solapur University	Epico Edutech Pvt. Ltd.
Dnyanteerth Nagar, Kegaon, Solapur - 413255	Block No. 32, Shree Satyanarayan Nagar, Behind Indian Model School, Jule Solapur, Solapur - 413004
Contact Person - <u>Dr. Kolekar P. N.</u> Mobile No -	Contact Person - Mahesh Rajaram Kadam Mobile No - 9834909453, 9730981745
Contact Person - Mobile No - <u>9922520985</u>	Contact Person - Manish Mohan Potdar Mobile No - 7498877262, 8698537150
E-Mail <u>PrabhakarKolekar@gmail.com</u>	E-Mail -epicoedutech@gmail.com
Web -	Web -

Witness 1:



Witness 2:

