Punyashlok Ahilyadevi Holkar Solapur University, Solapur



Name of the Faculty: Science and Technology

(As per New Education Policy 2020)

Syllabus: ENTREPRENEURSHIP

Name of the Course: B.Sc. I (Sem.-I and II)

(Syllabus to be Implemented from June - 2024)

Punyashlok Ahilyadevi Holkar Solapur University, Solapur Structure as per NEP-2020 B. Sc. I (Entrepreneurship)

| | | Faculty | | | | | | | | | |
|-----------|---------|--------------|---|-----------|----------------------------------|---|-------------------|-------------------------------------|---------------------|---------|-------------|
| Level | Sem. | Ma | ajor | Minor | OE/GE | (SEC/ | VSC | (AEC), IKS, VEC | CC | Total | Cumulative |
| | | DS C | DSE | Minor | |) | | | | Credits | Credits |
| | | 2+2 | | | | | | 2 - L1-1 | | | |
| | | 2+2 | | | | 2 | | 2 - IKS , | 2 | 22 | 44 UC |
| | Ι | 2+2 | | | | | | 2 - VEC1 | - | | Certificate |
| 4.5 | | 2+2 | | | | | | 2 - L1 - 2 | | | |
| | п | 2+2 | | | 2 | 2 | | 2- VEC 2 | 2 | 22 | |
| | | 2+2 | | | | | | | | | |
| | | | | | | SE | M -I | | | | |
| S. No. | Cou | rse Ty | pe | Co | ourse Code | | | Paper Ti | tle | | Credit |
| 1. | Major I | | | Γ | OSC 1 - 1 | | | Entrepreneur (Fundamentals of | ship-I Chemistr | y) | 2 |
| 2. | 1 | Maior | | Γ | DSC 2 - 1 | | | Entrepreneurship-II | | | 2 |
| | | | | | | | (| Fundamentals of L | ife Scienc | es) | |
| 3. | Major | | | DSC 3 - 1 | | (| Fundamentals of N | anp-111 Janageme | ent) | 2 | |
| | Practic | cal base | d on | D | SC 1 - 1 P | | | × | 0 | , | |
| 4. | DSC 1 | - 1, D | SC 2 | D | SC 2 - 1 P | | | Practical Lab – I | | | 6 |
| 5 | -1& | DSC 3 | - 1 | D | SC 3 - 1 P | | | | | | |
| 5. 6 | 1 | DSE Minor | | | | | | | | | |
| 7. | (| GE/OE | | | | | | | | | |
| 8. | | SEC 1 | | | SEC 1 | | | Employability Skil | ls | | 2 |
| 9. | | AEC | | | L1-1 | | | English | | | 2 |
| 10. | | | | | | | | | | | |
| 11. | | IKS | | Π | IKS Major Ancient Indian Science | | | | 2 | | |
| 12. | V | VEC 1 | | | VEC 1 | | | Constitution of India | | | 2 |
| 13. | | CC1 | | | CC1 | | Co | mmunity Engagem | ent & Sei | vices | 2 |
| | | | | | | | | Total | | | 22 |
| | | | ı | | | | | | | | |
| 13 | Major | |] | DSC 1-2 | | Entrepreneurship-IV (Fundamentals of Microbiology) | | gy) | 2 | | |
| 14 |] | Major | |] | DSC 2-2 | | (] | Entrepreneurs Fundamentals of Bi | ship-V otechnolo | ogy) | 2 |
| 15 |] | Major | |] | DSC 3-2 | | i | Entrepreneurs (Macroecone | hip-VI omic) | | 2 |
| 14. | Practic | cal base | al based on Practical Lab - II Practical Lab - II | | | 6 | | | | | |

| | DSC 1-2, DSC 2-2 and DSC 3-2 | | | |
|-----|---------------------------------|----------|---------------------------------|----|
| 15 | DSE | | | - |
| 16 | Minor | | | |
| 17. | GE1 /OE1 | GE1 /OE1 | Sales Management | 2 |
| 18. | SEC 2 | SEC 2 | Entrepreneurial Best Practices | 2 |
| 19. | AEC | L1-2 | English | 2 |
| 20. | VEC 2 | VEC 2 | Environmental Studies | 2 |
| 21. | CC 2 | CC 2 | Community Engagement & Services | 2 |
| | | | Total | 22 |

Abbreviations:

| OE: Generic/ Open Electives | OJT: On Job Training |
|--|------------------------------|
| VSEC: Vocational Skill and Skill Enhancement Courses | FP: Field projects |
| VSC: Vocational Skill Courses | CC: Co-curricular Courses |
| SEC: Skill Enhancement Courses | RP: Research Project |
| AEC: Ability Enhancement Courses | IKS: Indian Knowledge System |

Punyashlok Ahilyadevi Holkar Solapur University, Solapur Faculty of Science and Technology Final Structure as per NEP-2020 4- Year Multidisciplinary UG Program with DSC as a Major, 4 -Year BachelorofScience(Honors)

| Level/ | a | Faculty | | | Generic/ Open | Vocational and | Ability Enhancement | Field Project/ RP/CC/Internship/ | ~ | Cumulativ |
|------------|------|--|--|--|--|--|--|--|-----|---------------------------------------|
| Difficulty | Sem. | Major | Major Minor Elective SkillEnhancementC Course (AEC), Apprenticeship GE/ OE ourses (SEC/VSC) USE VEC, Engagement | | Apprenticeship/ Community Engagement & Services | Credits | e Credits | | | |
| | | DSC | DSE | | GE/ OE | ourses (SEC/ (SC) | IKS, VEC | | | |
| 4.5 | Ι | $\frac{\text{DSC 1} - 1}{(2+2)}$ Entrepreneurship-I (Fundamentals of Chemistry) $\frac{\text{DSC 2} - 1}{(2+2)}$ Entrepreneurship-II (Fundamentals of Life Sciences) $\frac{\text{DSC 3} - 1}{(2+2)}$ | | | | SEC 1 (2) Employability Skills | L1-1(2) English IKS Major (2) (Ancient Indian Science) VEC1 (2) (Constitution of India) | CC1 (2) Community Engagement & Services | 22 | 44 One Year Certificate (44) |
| | Π | Entrepreneurship-III (Fundamentals of Management) DSC 1-2 (2 + 2) Entrepreneurship-IV (Fundamentals of Microbiology) DSC 2-2 (2 + 2) Entrepreneurship-V (Fundamentals of Biotechnology) | | | GE1/ OE1(2) Sales Management | SEC 2 (2) Entrepreneurial Best Practices | L1-2(2) English VEC 2 (2) (Environmental Studies) | CC 2 Community Engagement & Services | 2 2 | |
| | | DSC 3-2 (2 + 2) Entrepreneurship-VI (Macroeconomic) | | | | | | | | |

NOTE:

- 1. OE-Each BOS will design Four OE (Open Elective) course for 1st to 4th semester each.
- 2. LI-English, L2-Marathi/Hindi (Introductory)
- 3. Value Added Course: 1. NCC/NSS/Sports/Cultural/MOOCS/SWAYAM/YOGA/Health and Wellness
- 4. IKS-Each BOS will design one IKS course.

Abbreviations:

| Generic/ Open Electives: OE; | Vocational Skill and Skill Enhancement Course | es: VSEC; | Vocational Skill Courses: VSC; |
|---------------------------------|---|--------------|--------------------------------|
| Skill Enhancement Courses: SEC; | Ability Enhancement Courses: AEC; | Indian Knowl | edge System: IKS; |
| Value Education Courses: VEC; | OJT: On Job Training: Internship/ Apprentices | hip: | Field projects: FP: |
| Co-curricular Courses: CC; | Community Engagement & Service: CEP | RM: Research | n Methodology; |
| Research Project: RP | | | |

Punyashlok Ahilyadevi Holkar Solapur University, Solapur

SYLLABUS FOR B.Sc.-I (Entrepreneurship)

CHOICE BASED CREDIT SYSTEM (CBCS) SYLLABUS

Structure of theCourse:

- Structure of B.Sc. course in faculty of science as 2 semesters for certificate course, 4 semesters for diploma, 6 semesters for B.Sc. degree and 8 semesters for B.Sc. (Hons.).
- B.Sc.-I comprises of total two semesters. Each theory paper consists of 30 marks for University examination and 20 marks for internal examination.
- Practical examination will be conducted at the end of academic year (Sem. I &II).
- Each practical paper is of 30 marks for university practical examination and 20 marks For internal practical examination.
- The titles and marks distribution for each paper are as under.

| G | | | Total | | Total | | | | | |
|-------|-------------|--|-----------------------|---------------|------------------|----------------|--------|--|--|--|
| Sem | Paper No. | Titleof Paper | Lectures | Univ. Exam | Internal Exam | Total Marks | Credit | | | |
| | | | Major | | | | | | | |
| | DSC 1 - 1 | Entrepreneurship-I (Fundamentals of Chemistry) | 30 | 30 | 20 | 50 | 02 | | | |
| | DSC 2 - 1 | Entrepreneurship-II (Fundamentals of Life Sciences) | 30 | 30 | 20 | 50 | 02 | | | |
| | DSC 3 - 1 | Entrepreneurship-III (Fundamentals of Management) | 30 | 30 | 20 | 50 | 02 | | | |
| | DSC 1 - 1 P | Practical Lab – I | 04 hr /Week/ batch | 30 | 20 | 50 | 02 | | | |
| | DSC 2 - 1 P | Practical Lab – I | 04 hr /Week/ batch | 30 | 20 | 50 | 02 | | | |
| Sem I | DSC 3 - 1 P | Practical Lab – I | 04 hr /Week/ batch | 30 | 20 | 50 | 02 | | | |
| | DSE | | | | | | | | | |
| | Minor | | | | | | | | | |
| | Minor | | | | | | | | | |
| | GE/OE | | | | | | | | | |
| | SEC 1 | Employability Skills | 30 | 30 | 20 | 50 | 02 | | | |
| | L1-1 | English | 30 | 30 | 20 | 50 | 02 | | | |
| | IKS | Ancient Indian Science | 30 | 30 | 20 | 50 | 02 | | | |
| | VEC 1 | Constitution of India | 30 | 30 | 20 | 50 | 02 | | | |
| | CC1 | Community Engagement & Services | 30 | 30 | 20 | 50 | 02 | | | |
| | | Tot | al credits | | | | 22 | | | |
| | | | Semester - II | | | | | | | |
| | | | Major | | | | | | | |
| | DSC 1-2 | Entrepreneurship-IV (Fundamentals of Microbiology) | 30 | 30 | 20 | 50 | 02 | | | |
| | DSC 2-2 | Entrepreneurship-V | 30 | 30 | 20 | 50 | 02 | | | |

| | | (Fundamentals of Biotechnology) | | | | | |
|-----------|-------------|--|-----------------------|----|----|----|----|
| | DSC 3-2 | Entrepreneurship-VI (Macroeconomic) | 30 | 30 | 20 | 50 | 02 |
| | DSC 1 - 2 P | Practical Lab – II | 04 hr /Week/ batch | 30 | 20 | 50 | 02 |
| Sem II | DSC 2 - 2 P | Practical Lab – II | 04 hr /Week/ batch | 30 | 20 | 50 | 02 |
| | DSC 3 - 2 P | Practical Lab – II | 04 hr /Week/ batch | 30 | 20 | 50 | 02 |
| | DSE | | | | | | |
| | | | Minor | | | | |
| | Minor | | | | | | |
| | GE1 /OE1 | Sales Management | 30 | 30 | 20 | 50 | 02 |
| | SEC 2 | Entrepreneurial Best Practices | 30 | 30 | 20 | 50 | 02 |
| | L1-2 | English | 30 | 30 | 20 | 50 | 02 |
| | VEC 2 | Environmental Studies | 30 | 30 | 20 | 50 | 02 |
| | CC 2 | Community Engagement & Services | 30 | 30 | 20 | 50 | 02 |
| | | Tota | al credits | | | | 22 |
| | | | | | | | |

• University Examination

| 1. | Theory Paper DSC 1-1 Entrepreneurship – I (Fundamentals of Chemistry) | : 30Marks |
|----|---|-------------|
| 2. | Theory Paper DSC 2-1 Entrepreneurship – II (Fundamental of Life Science) | : 30Marks |
| 3. | Theory Paper DSC 3-1 Entrepreneurship – III (Fundamentals of Management)) | : 30Marks |
| 4. | Theory Paper DSC 1-2 Entrepreneurship – IV (Fundamentals of Microbiology) | : 30Marks |
| 5. | Theory Paper DSC 2-2 Entrepreneurship – V (Fundamentals of Biotechnology |) : 30Marks |
| 6. | Theory Paper DSC 3-2 Entrepreneurship – VI (Macroeconomic)) | : 30Marks |

Practical paper has 30 marks for university practical examination. Duration of practical examination is **one day / practical paper**. There will be two practicals of 10 marks each for Major. Nature of practical question paper will be as follows.

| Semester I Practical Paper (Major) | Semester II Practical Paper (Major) |
|---|---|
| (Practical based on DSC 1 - 1, DSC 2 - 1 & DSC 3 - 1) | (Practical based on DSC 1-2, DSC 2-2 and DSC 3-2) |
| 30 Marks for each Practical paper | 30 Marks for each Practical paper |

• Continuous Internal Assessment:

- 1) Each theory paper has **20 marks** internal examination.
- 2) Each Practical paper has **20 marks** internal examination.

Notes:

· FP/RP/CC/Internship/Apprenticeship/Community Engagement and Services is applicable as per the distribution of students.

· Practical Examination will be conducted at the end of the year

Program Outcomes (POs):

PO 1. Students will have a firm foundation in the fundamentals and applications of Entrepreneurship as well as biological sciences and scientific theories including those in Entrepreneurship, Chemistry, Microbiology and Biotechnology etc.

PO 2. Students will be able to design and carry out scientific experiments as well as accurately recordand analyze the data of such experiments.

PO 3. Students will develop skill in problem solving, critical thinking and analytical reasoning as applied to scientific problems.

PO 4. Students will be able to explore new areas of research in allied fields of sciences and technology.

PO 5. Students will appreciate the central role of Entrepreneurship in our society

PO 6. Students will be able to explain how entrepreneur is an integral part for addressing social, economic, and environmental problems.

PO 7. Students will be able to function as a member of an interdisciplinary problem-solving team.

Program Specific Outcomes (PSOs):

PSO1: Apply the basic knowledge of chemistry, microbiology and biotechnology to perform various tasks assigned at the workplace.

PSO2: Undertake research activities and use modern scientific tools to analyze various topics in the research area.

PSO3: Use subject knowledge and ICT skills to be an effective team member in his/her field.

PSO4: Exhibit professional work ethics and norms of scientific development.

PSO5: Understand and contribute to solve basic societal issues based on principles of scientific knowledge he/she has gained.

PSO6: Practice the art of analytical reasoning to become lifelong learner.

SEMESTER-I

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-I MAJOR COURSE NAME – DSC 1 - 1 ENTREPRENEURSHIP-I (FUNDAMENTALS OF CHEMISTRY) PAPER – DSC 1-1

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours | Total marks |
|-----------------------|-----------------------|------------------------------------|-------------|
| 2 Credits | 2 Hours | 30 Hours | 50 |

Learning Objectives:

- To know the different laws of ideal and non-ideal gases.
- To achieve knowledge of the gases states such as ideal and non-ideal gases, isotherm, and liquefaction of gases.
- To acquire knowledge of quantum mechanics, shapes of orbitals and periodic properties.
- To gain knowledge of ionic and covalent bonding.

Course Outcome: After successful completion of this course, students are able to:

CO1: Get a better understanding of gaseous state.

CO2: Explain the deviations of gases from ideality

CO3: Know the atomic structure and periodic properties and trends; types of chemical bonding.

CO4: Understand the general electronic configuration of s and p block elements.

CO5: Understand the basics of bonding and able to draw correct structure of any organic molecule and comment on its stability.

CO6: Able to predict the reactivity of organic molecules by the help of electronic effects and imagine3D structure of organic molecules.

| Unit I | A. Gaseous State: | 07 | | | | |
|--------|---|----|--|--|--|--|
| | • Ideal and Non ideal gases, Deviation from ideal behavior. (Only Boyle's | | | | | |
| | law), Causes of deviation from ideal behavior, van der Waal's equation, | | | | | |
| | explanation of real gas behavior by van der Waal's equation. | | | | | |
| | Critical Phenomena: PV- Isotherms of real gases | | | | | |
| | (Andrew'sisotherms), continuity of state, Relationship between | | | | | |
| | critical constants and Vander Waal's constants. | | | | | |
| | • Liquefaction of gases, Joule-Thomson effect. | | | | | |
| | Numerical Problems | | | | | |
| | B. Atomic Structure and periodic properties | 08 | | | | |
| | • Atomic Structure: What is Quantum mechanics? Time independent | | | | | |
| | Schrodinger equation and meaning of various terms in it. Significance of ψ and | | | | | |
| | ψ^2 (Derivation not expected) | | | | | |
| | Quantum numbers; Shapes of s, p, d orbitals | | | | | |
| | Aufbau and Pauli's exclusion principle, Hund's rule of maximum multiplicity | | | | | |
| | Stability of half-filled and completely filled orbitals, exchange energy | | | | | |
| | General electronic configuration of s and p block elements | | | | | |

| | • General Characteristics of s and p block elements w.r.t. Atomic and | |
|-----------|--|----|
| | Ionic radii, Ionization energy, Electron affinity, Electronegativity, | |
| | Reactivity, Melting and Boiling point | |
| | • Types of chemical bonding: Ionic, Covalent, Co-ordinate, Metallic, | |
| | Hydrogen bonding and Weak Chemical Forces: van der Waal's | |
| | forces, dipole-dipole interactions, induced dipole interactions. | |
| | Instantaneous dipole-induced dipole interactions (Illustration with | |
| | suitable examples and its implications). | |
| Unit II | A. Fundamentals of organic reaction mechanism | 08 |
| | Introduction of reaction mechanism. | |
| | • Types of arrow notations: Single headed curved arrow, Half headed | |
| | curved arrow and double headed arrow. | |
| | • Types of bond breaking: Homolytic and Heterolytic | |
| | • Types of reagents: Electrophilic and Nucleophilic | |
| | • Types and sub-types of following organic reactions with definition and at | |
| | least one example of each. a) Substitution b) Addition c) Elimination d) | |
| | Rearrangement. (Mechanism is not expected) | |
| | • Reactive Intermediates: Carbocations, Carbanions, Carbon free | |
| | radicals, Carbenes, Nitrenes (Definition with suitable example, | |
| | formation, structure, and relative stability) | |
| | B. Structure and Bonding | 07 |
| | • Hybridization: sp ³ , sp ² and spw.r.t.methane, ethylene and acetylene | |
| | respectively | |
| | • Bond length, Bond angle and Bond energy with factors affecting these | |
| | properties w.r.t. sp ³ , sp ² and sp hybridization. | |
| | • Resonance effect w.r.t. phenol and nitrobenzene | |
| | • Inductive effect, +I and –I | |
| | • Strength of carboxylic acid w.r.t. inductive effect: Examples-a) Formic | |
| | and acetic | |
| | acid, | |
| | b) monochloro, dichloro and trichloro acetic acid | |
| | • Hyperconjugation w.r.t. toluene | |
| | • Steric effect w.r.t.mesitoic acid | |
| Reference | Books: | |

- 1. Advanced Inorganic Chemistry Cotton and Wilkinson
- 2. Inorganic Chemistry J. E. Huheey
- 3. Concepts and models of Inorganic Chemistry-Douglas&Mc-Daniel
- 4. Principles of Inorganic Chemistry-Puri, Sharma
- 5. New Concise Inorganic Chemistry-(ELBS)- J. D. Lee
- 6. Elements of Physical Chemistry: S. Glasstone and D. Lewis (D. Van Nostrand Co. Inc)
- 7. Physical Chemistry: W. J. Moore (Orient Longman)
- 8. Principles of Physical Chemistry: Maron Prutton
- 9. University Chemistry: B. H. Mahan (Addision Weseley Publ. Co.)
- 10. Chemistry Principle & Applications: P. W. Atkins, M. J. Clugsto, M. J. Fiazer, R. A. Y. Jone

(Longman)

- 11. Physical Chemistry: G. M. Barrow (Tata Mc-Graw Hill)
- 12. Essentials of Physical Chemistry: B.S. Bahl & G. D. Tuli (S. Chand)
- 13. Organic Chemistry: Hendrickson, Cram, Hammond. Organic Chemistry: Morrison and Boyd.

PRACTICALS RELATED TO DSC 1 - 1

| PROGRAMME NAME: B.Sc I (ENTREPRENEURSHIP), SEM-I PRACTICALS RELATED TO DSC 1-1 P ENTREPRENEURSHIP PRACTICAL-I (CHEMISTRY) | | | | |
|---|--|--------------------------------|-----------------------------------|-------------|
| Course (| Credits | No. of Hours per | Total No. of Teaching Hours | Total marks |
| | | Week/Batch | | |
| 2 Credit | 5 | 4 Hours | | 50(30+20) |
| Sr.No | Chemistry Practical's (Any 10) | | | |
| 1 | Calibratio | on of burette, pipette and ber | yl pipette | |
| 2 | Preparatio | on of 100 ml of 0.1 N KMnC | 04 and its standardization. | |
| 3 | Preparatio | on of 0.1 N HCl by density c | alculation & its standardization. | |
| 4 | Study of flash point & fire point of given solvent fuel. | | | |
| 5. | Viscosity measurement using Oswald's Viscometer | | | |
| 6 | To determine the strength of aniline in the given solution in g/dm3 | | | |
| 7 | Study of soaping point. | | | |
| 8 | Preparation of m-dinitrobenzene | | | |
| 9 | Preparation of nitro derivative of salicylic acid. | | | |
| 10 | Separation of amino acids by thin layer chromatography | | | |
| 11 | Determination of hardness of water. | | | |
| 12 | Determination of D.O. | | | |
| 13 | Determination of acidity, alkalinity of water | | | |
| 14 | Determination of saponification value of oil | | | |
| 15 | Determination of acid value in bleaching powder | | | |
| 16 | Determination of available chlorine in bleaching powder | | | |
| 17 | Determination of chloride in water by Mohr's method. | | | |
| 18 | Determination of heat solution of CuSO4 | | | |
| 19 | Estimation of iron from the cement (Volumetrically) | | | |
| 20 | Separation of metal ions (Cu+2, Co+2, Ni+2) by paper chromatography. | | | |

| 21 | Kinetics of 1st and 2nd Order reaction. |
|----|---|
| 22 | Density of given liquid by Pyknometer. |

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-I MAJOR COURSE NAME – DSC 2 - 1 ENTREPRENEURSHIP- II (FUNDAMENTALS OF LIFE SCIENCE)

| Course Credits | | No. of Hours per Week | Total No. of Teaching Hours | Total marks | |
|----------------|----------------------|--------------------------------|-------------------------------------|-----------------|----|
| 2 Credits | | 2 Hours | 30 Hours | 50 | |
| Learning | Objective | es: | | | |
| 1. To | acquire k | nowledge of fundamentals o | f biology. | | |
| 2. To | gain knov | wledge of cell Organelle its s | structure and function. | | |
| 3. To | acquire th | he knowledge of Genetics. | | | |
| 4. To | understar | nd how the cell divides and f | unctions | | |
| Course O | utcomes: | | | | |
| After com | pletion of | the course, the students will | be able to; | | |
| 1. Kn | low the str | ructure and distinguish prope | erties of cell. | | |
| 2. Ex | plain vari | ous metabolic activities of th | e cell. | | |
| 3. Un | derstand t | he Mendelian Genetics. | | | |
| 4. De | scribe the | physiological regulation of | cell. | | |
| Unit I | 1. Cell stu | ructure and Function: | | | |
| | Introducti | on and classification of | f organisms by cell structu | re, cytosol, | |
| | compartm | nentalization of eukaryotic | cells, cell fractionation. Cell Me | embrane and | |
| | Permeabil | lity: Chemical components of | f biological membranes, organizat | ion and Fluid | |
| | Mosaic N | Addel, membrane as a dyn | amic entity, cell recognition an | d membrane | |
| | transport. | Structure and function of | microtubules, Microfilaments, | Intermediate | 15 |
| | apparatus | I version Chloroplast Mi | tochondria ribosome vacuoles | - ululli, Golgi | |
| | apparatus | , Lysosonie, Chioropiasi, Mi | toenondina, moosonne, vacuoles. | | |
| | 2. Cell gr | rowth: Concept of cell grow | th and differentiation, Cell cycle | and division: | |
| | Events of | cell cycle, Mitosis, and Mei | iosis; Cell synchrony and its appli | cations, Cell | |
| | senescenc | ee, Apoptosis | | | |
| I Init II | 1 Mende | lian genetic - Introductic | n Mendel's experiment Mon | ohybrid and | |
| | Dihvbr | id crosses Genotypic and r | phenotypic ratio Law of Domina | ince Law of | |
| | Indepe | ndent assortment. Law of Co | b-dominance and Incomplete domi | nance. | |
| | 2 Cl | | | | |
| | 2. Chron | mosome - Structure of (| nromosome and Types of cl | romosomes, 1 | 15 |
| | Unromos(Mutation | Definition Mutagonia agen | t Induced and Spontaneous mutat | duplications. | |
| | iviutatioli- | · Demittion, wrutagenic agen | a, muteu and spontaneous muta | .1011. | |
| | | | | | |

3. Linkage: Introduction, types, phases linkage group detection of linkage

| significance, crossing over: features, theories types, factors affecting crossing over. | |
|---|--|
| Transposable elements: -definition, types | |

Reference Books:

1. Karp, G. 2010. Cell and Molecular Biology: Concepts and Experiments. 6th Edition. John Wiley & Sons. Inc.

2. De Robertis, E.D.P. and De Robertis, E.M.F. 2006. Cell and Molecular Biology. 8

thedition.LippincottWilliams and Wilkins, Philadelphia.

3. Cooper, G.M. and Hausman, R.E. 2009. The Cell: A Molecular Approach. 5th edition. ASMPress& Sunderland, Washington, D.C.; Sinauer Associates, MA.

4. Becker, W.M., Kleinsmith, L.J., Hardin. J. and Bertoni, G. P. 2009. The World of the Cell. 7th edition. Pearson Benjamin Cummings Publishing, San Francisco.

- 5. Molecular Biology of Gene J.D. Watson
- 6. Genetics: Principles and Analysis; Fourth Edition; Daniel L. Hartl; Jones Bartlet Publishers.
- 7. Genetics B. D. Singh; Kalyani Publication
- 8. Principles of Genetics E. J. Gardner; John Willey & Sons, New York.
- 9. Molecular Biology P. K. Gupta
- 10. Genetics M. W. Strickberger; Macmillan Publication.

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP) SEM-I PRACTICALSRELATED TO DSC 2 - 1 P ENTREPRENEURSHIP PRACTICAL - II (LIFE SCIENCE)

| Course Credits | | No. of Hours per | Total No. of Teaching Hours | Total marks | |
|----------------|--|---|-----------------------------|-------------|--|
| | | Week/Batch | | | |
| 2 Credits | | 4 Hours | | 50 (30+20) | |
| Sr.No | Biology Practicals | | | | |
| 1. | Study of a | Study of animal cell and plant cell structure under microscope. | | | |
| 2. | Isolation of chloroplast from plant material. | | | | |
| 3. | Observation of mitochondria under microscope by Janus Green B staining method. | | | | |
| 4. | Study of cell division under microscope (mitosis / meiosis) | | | | |
| 5. | Measurement of cell size by micrometry. | | | | |
| 6. | Problem based on Mendelian genetics – | | | | |
| | • Law of dominance – | | | | |
| | • Law of Segregation – | | | | |
| | Law of Independent Assortment | | | | |

| 7. | Isolation of Bacteriophage |
|-----|--|
| 8. | Study of Mendelian Traits |
| 9. | Preparation of Salivary Gland Chromosome. |
| 10. | Identification of mutant phenotypes- Body shape / nature of wings / eye colour in Drosophila |

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-I MAJOR COURSE NAME - DSC 3 – 1: ENTREPRENEURSHIP- III (FUNDAMENTALS OF MANAGEMENT) PAPER - DSC 3-1

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours | Total marks |
|-----------------------|-----------------------|------------------------------------|-------------|
| 2 Credits | 2 Hours | 30 Hours | 50 |

Learning Objectives:

1. To learn basic concepts and principles of management practices required to run an organization.

2. To develop knowledge and skills regarding functions of Management

Course Outcomes (Cos)

CO1: Learners will absorb various management concepts such as planning, organizing, implementing, staffing, coordinating, controlling, motivating.

CO2: Learners will recognize the human skills and conceptual skills as per industry requirements about basic management skills.

CO3: Learners will diagnose various styles and qualities of efficient leadership, Coordination,

Controlling, Green Management and Corporate Social Responsibility.

| Unit I | Introduction to Management | 15 |
|---------|--|----|
| | Management: Meaning, Concept, Importance and Functions | |
| | • Nature of Management: Management is an Art, Science and Profession | |
| | • Levels of Management | |
| | • 14 Principles of Management | |
| | Management vs Administration | |
| Unit II | Functions of Management | 15 |
| | Planning: Meaning and Features and Types | |
| | Organizing: Meaning, Principles and Process | |
| | • Decision making: Meaning Types and Process | |
| | • Directing: Concept, Techniques and Principles | |
| | Controlling: Meaning, Process and Limitations | |

Reference Books

- 1. James H. Donnelly, (1990) Fundamentals of Management, Pearson Education, 7th Edition.
- 2. Koontz and Heinz Weihrich (2017), Essentials of Management: An International and Leadership Perspective, McGraw Hill Education, 10th Edition.
- 3. Mitra J.K. (2018). Principles of Management. Oxford University Press
- 4. Dr. Mangesh P. Waghmare (2019) Principles of Management, Nirhali Prakashan Pune.
- 5. Rajkumar. S and Nagarajan. G (2021) Management Principles and Applications, Jayvee International Publications, Bangalore.
- 6. Drucker, P. F. (1999). Management Challenges for the 21st Century. Harper Collins Publishers Inc Harold.

7. J.S. Chandan (2002) Management Concepts and Strategies Vikas Publishing House, Pvt. Ltd New Delhi.

PRACTICALS PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP) SEM-I PRACTICALS RELATED TO DSC 3-1 P ENTREPRENEURSHIP PRACTICAL - III (FUNDAMENTALS OF MANAGEMENT)

| Course Credits | | No. of Hours per | Total No. of Teaching | Total marks |
|----------------|---|-------------------------|-----------------------|-------------|
| | | Week/Batch | Hours | |
| 2 Credits | | 4 Hours | | 50(30+20) |
| Sr.No. | Practical | /Assignment/Exercise/Ac | tivity | |
| 1 | Conduct the survey on controlling techniques used in local firms. | | | |
| 2 | Conduct survey on application of 14 principles of management in local business. | | | |
| 3 | Collect the organizational structure of any 5 new startups in Solapur | | | |
| 4 | Conduct survey on decision making process of any local business | | | |
| 5 | To study the leadership strategies of top-level managers working in local industries. | | | |
| 6 | Visit and write report on the organizational structure of any successful local business | | | |
| 7 | Interview of any top-level manager of reputed local successful business firm. | | | |
| 8 | Industrial Visit & prepare a report of vision, mission, and objectives of any local reputed | | | |
| | business. | | | |
| 9 | To make mini project/survey on any relevant topic of the course | | | |

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-I COURSE NAME – SEC 1 EMPLOYABILITY SKILLS

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours | Total marks |
|-----------------------|-----------------------|------------------------------------|-------------|
| 2 Credits | 2 Hours | 30 Hours | 50 |

Learning Objectives –

1. Directives and specifications of working in a professional environment.

2. Acquire respectful and polite workplace etiquettes.

3. The objective of the course is to train the students with the essential skills required for enhancing employability prospects in the Job Market.

Course Outcomes (Cos)

CO1: Students will understand the soft skills and its applications in terms of behavioral skills, technical skills and Etiquettes.

CO2: Students will be able to learn all professional skills necessary for the sake of employability and Gain employability skills.

CO3: Procure successful career. Being an aware, respectful, and well-cultivated employee.

| Unit I | Self-Awareness and Time Management | 15 |
|---------|---|----|
| | • Self-Awareness: - Introduction, Importance of knowing yourself, | |
| | • Process of knowing yourself | |
| | • SWOT analysis grid | |
| | Johari Windows | |
| | Time Management: - Introduction, Time Management Matrix | |
| | • Steps to successful time management | |
| | • Difficulties in time management, Time wasters and Time savers. | |
| Unit II | Self-Etiquettes and Goal Settings | 15 |
| | • Etiquettes: - Introduction, benefits of etiquette, | |
| | Classification of etiquette. | |
| | • Goal Setting: - Difference between wishes, dreams & goals | |
| | • Types of goals, benefits & areas of goals, | |
| | • SMART goals. Exercise on goal setting. | |

Reference Books:

- 1. Soft Skills: Know Yourself and Know the World, Dr. K Alex, S. Chand & Company Pvt. Ltd., New Delhi
- 2. Managing Soft Skills for Personality Development, B.N. Ghosh, McGraw Hill Education (India) Pvt. Ltd. New Delhi
- 3. Skills for All Dr. R.B. Rao & Dr. S. Subbarao -Satyam Publishers & Distributors, Jaipur
- 4. Essential Communication Skills, Shalini Agarwal, Ane Books Pvt.Ltd.

| L1-1 | English |
|------|---------|

| | IKS | | | | | |
|-----------|---|--|--------------------------------------|-------------|----|--|
| | PROGRAMME NAME: B.Sc I (ENTREPRENEURSHIP), SEM-I | | | | | |
| Course C | redits No | . of Hours per Week | Total No. of Teaching Hours | Total marks | | |
| 2 Credits | 2 H | Hours | 30 Hours | 50 | | |
| Learning | Objectives: | | | | | |
| 5. To | o acquire know | ledge of ancient agricult | ure process. | | | |
| 6. To | o gain knowled | ge of TraditionalAyurve | da&plant-based medicine. | | | |
| 7. To | acquire the kr | nowledge of Textile proc | cess. | | | |
| 8. To | o understand ho | ow the fabric dying proc | ess | | | |
| | | | | | | |
| Course O | outcomes: | .1 . 1 | 1 11 / | | | |
| After com | pletion of the | course, the students will | be able to; | | | |
| 1. Ur | nderstandthe ar | ncient Agricultureproces | ses. | | | |
| 2. Kr | now the Traditi | ionalagriculturalpractice | 8 | | | |
| 3. Kr | now the history | of textile trade | | | | |
| 4. Ur | nderstand the te | extile processing | | | | |
| Unit I | 1. Ancient In | dian Science: | | | 15 | |
| | Agriculturein | India:krishisuktas,Krishi | parashara, Brihatsamhita, Typesofc | crops,Man | | |
| | ures, Types of | f land- devamatruka, nac | dimatruka, use of animals in warf | are, animal | | |
| | husbandry, Ar | nimals for medicines. | | | | |
| | The divisor of the second s | | | | | |
| | Traditional L | igneutural practices, | Sciences Traditional Houses | villages | | |
| | Traditional E | precasting Traditional A | yurveda & plant-based medicine | Traditional | | |
| | writing Techn | ology | yurvedu ce plant based medicine, | Traditional | | |
| Unit II | T (1) Cl | • . | | | 15 | |
| | Textile Chem | | | 1 | | |
| | 1. Textiles: Hi | istory, role of India in gl | obal textile trade, current market p | potential | | |
| | 2. Fibers: Defi | inition, classification of | textile fibers according to their ha | ture and | | |
| | fibora structure | a and chemical properti- | es, comparison of natural and man | loof fibors | | |
| | and other netu | re and properties of colle | on jute, inten, wooi, siik, dast and | ieal nuers | | |
| | 3 Taxtila Draw | nai 110015. Cossing: Sizing Placeti | a Dying spinning and waaving | of fibers | | |
| | (Brief introdu | ction of old methods) | ig, Dying, spinning and weaving (| JI 110C18. | | |
| | | cuon or ora methous). | | | | |

Reference Books:

1. Basics of Textile Chemical Processing by D. Gopalakrishnan and T. Karthik, ASTRAL, 2016

- 2. Textile Chemistry by Vishu Arora, Abhishek Publications, 2011
- 3. Chemistry for Textile Students by Barker North, Read Books Publications, 2007
- 4. Introduction to Industiral Chemistry by B. K. Sharma: Goel Publishing, Meerut (1998)
- 5. Chemical Technology in the Pre-treatment Processes of Textiles by S.R. Karmakar, 1999
- 6. Fundamentals of Textile and their care, Dantyagi S, Orient Longman Publication, 2006
- 7. Textbook on IKS by Prof. B Mahadevan, IIM Bengaluru.

| VEC 1 | VEC 1 | Constitution of India | |
|-------|-------|---------------------------------|--|
| | | | |
| CC1 | CC1 | Community Engagement & Services | |

<u>SEMESTER – II</u>

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-II MAJOR COURSE NAME – ENTREPRENEURSHIP – IV (FUNDAMENTALS OF MICROBIOLOGY) PAPER- DSC 1-2 Course Credits No. of Hours per Week Total No. of Teaching Hours Total marks

| Course Credits | No. of hours per week | Total No. of Teaching Hours | I otal marks |
|----------------|-----------------------|-----------------------------|--------------|
| 2 Credits | 2 Hours | 30 Hours | 50 |
| | | | |

Learning Objectives:

- 1. To inculcate the detailed basic understanding on the fundamental aspects of microbiology.
- 2. To describe diversity of microorganisms, bacterial cell structure and function, microbial growth.
- 3. To understand the general characteristics of microorganism with economic importance.
- 4. To understand microbial techniques for isolation of pure cultures of bacteria.
- 5. To know the various physical and chemical growth requirements of bacteria.

Course Outcome: After the end of the course, student can:

CO1: Understand the diversity in microbiology.

CO2: Able to know the general characteristics of Bacteria, fungi, algae.

CO3: Preparation and use of culture media, Pure culture and cultural characteristics microbes.

CO4: Understand the various methods for their isolation, detection and identification of microorganisms.

CO5: Able to understand growth phases – kinetics, asynchronous, synchronous.

CO6: Able to distinguish between Prokaryotic & Eukaryotic cell.

| Unit I | History and Development of Microbiology: | 15 |
|---------|---|----|
| | A) Development of microbiology as a discipline (Robert Hook) | |
| | B) Spontaneous generation vs. biogenesis. Contributions of Anton von Leeuwenhoek, | |
| | John Needham, Louis Pasteur & John Tyndall. | |
| | C) Golden era of microbiology (Role of microorganisms in fermentation, Germ | |
| | theory of disease and concept of Immunology and medical microbiology and | |
| | immunology through the work of Joseph Lister and Edward Jenner. | |
| | D) General Characteristics of Microorganism with Economic Importance i) Acellular | |
| | microorganisms- Viruses ii) Cellular microorganisms (Bacteria, Algae, Fungi and | |
| | Protozoa) iii) Difference between Prokaryotic & Eukaryotic cell | |
| Unit II | Microbial nutrition, growth and their control. | 15 |
| | A) Microbial Nutrition i) Components of media with their functions. ii) Types of | |
| | culture media a) Non-living media. Natural, Synthetic and semi synthetic media, | |
| | enrichment media, selective and differential media. b) Living media- Eggs, cell lines | |
| | and animals. | |

B) Microbial Growth: Definition of growth, Bacterial growth curve, synchronous growth and diauxic growth.
C) Cultivation, isolation and preservation techniques of Microorganisms: i)
Biochemical tests (characteristics): IMViC (Indole, Methyl red, Vogues Prouskers and Citrate utilization), Urea and gelatin hydrolysis. ii) Definition and methods of Pure culture. Streak plate, pour plate and Spread plate. iii) Measurement of growth: Direct method- DMC, Indirect Methods- SPC and Membrane filter technique. iv) Maintenance and preservation

Reference Books:

- 1. Tortora GJ, Funke BR and Case CL. (2008). Microbiology: An Introduction. 9thedition. Pearson Education
- Madigan MT, Martinko JM, Dunlap PV and Clark DP. (2014). Brock Biology of Microorganisms. 14th edition. Pearson International Edition
- 3. Cappucino J and Sherman N. (2010). Microbiology: A Laboratory Manual. 9thedition. Pearson Education Limited
- 4. Wiley JM, Sherwood LM and Woolverton CJ. (2013) Prescott's Microbiology.9th Edition. McGraw Hill International.
- 5. Atlas RM. (1997). Principles of Microbiology. 2nd edition. W.M.T. Brown Publishers.
- 6. Pelczar MJ, Chan ECS and Krieg NR. (1993). Microbiology. 5th edition.McGraw Hill Book Company.
- 7. Stanier RY, Ingraham JL, Wheelis ML, and Painter PR. (2005). GeneralMicrobiology. 5th edition. McMillanStereochemistry ofOrganic Chemistry:Kalsi

| | PRACTICALS (MAJOR) | | | | | |
|----------|---|--|-----------------------------|-------------|--|--|
| | PROGRAMME NAME: B.Sc I (ENTREPRENEURSHIP), SEM-II | | | | | |
| | | PRACTICALS R | RELATED TO DSC 1-2 P | | | |
| EN | TREPREN | NEURSHIP PRACTICAL – I | V (MICROBIOLOGY AND BIOT | ECHNOLOGY) | | |
| Course (| Credits | No. of Hours per | Total No. of Teaching Hours | Total marks | | |
| | Week/Batch | | | | | |
| 2 Cr | 2 Credits 4 Hours 50(30+20) | | | | | |
| Sr.No. | Practical | /Assignment/Exercise/Activ | vity | · | | |
| 1 | Isolation | Isolation of bacteria using Streak plate technique | | | | |
| 2 | Isolation of bacteria using Spread plate technique | | | | | |
| 3 | Microscopic examination of micro-organisms-Simple, Gram's staining, Motility, | | | | | |
| 4 | Lactopher | nol cotton blue staining (Fun | igi) | | | |
| 5. | Biochemical Characterization of Bacteria | | | | | |
| 6 | Qualitative tests for Carbohydrates | | | | | |
| 7 | Separation of amino acids by Paper Chromatography | | | | | |
| 8 | Estimation of Protein by Lowry's method | | | | | |

| 9 | Estimation of blood glucose by folin-Wu method |
|----|---|
| 10 | Estimation of DNA by DPA method |
| 11 | Estimation of acid value of lipids |
| 12 | Estimation of RNA by Orcinol method |
| 13 | Determination of Haemoglobin |
| 14 | Qualitative analysis of carbohydrates |
| 15 | Qualitative analysis of amino acids |
| 16 | Qualitative analysis of lipids |
| 17 | Determination of titration curve of amino acids |
| 18 | Determination of titration curve of amino acids |
| 19 | Estimation of protein by biuret method |
| 20 | Estimation of blood urea level by DAM method |
| 21 | Estimation of DNA by spectroscopy method |
| 22 | Estimation of blood cholesterol by Zak's method |

PROGRAMME NAME B. Sc. I (ENTREPRENEURSHIP), SEM-II MAJOR COURSE NAME – ENTREPRENEURSHIP - V (FUNDAMENTALS OF BIOTECHNOLOGY) PAPER - DSC 2-2

| | | | | 1 | | | |
|---|-----------------------------|---|--------------------------------------|---------------|----|--|--|
| Course Credits No. of Hours per Week Total No. of Teaching Ho | | Total No. of Teaching Hours | Total marks | ; | | | |
| 2 Credits | 2 Credits2 Hours30 Hours50 | | 50 | | | | |
| Learning Ob | Learning Objectives: | | | | | | |
| 1. To | o study | the structure and functions of | of major biomolecules. | | | | |
| 2. To | o under | stand the properties of amin | o acids and proteins. | | | | |
| 3. To | o study | the structure, function and f | forms of DNA. | | | | |
| 4. To | o study | the pathway of glycolysis an | nd Kreb's cycle. | | | | |
| Course Outc | comes: | | | | | | |
| After comple | tion of | the course, the students will | be able to; | | | | |
| 1. Under | rstand t | the basic structure of standar | d amino acids. | | | | |
| 2. Able t | to unde | erstand the structural levels o | f proteins. | | | | |
| 3. Easily | under | stand the basic properties of | Fatty acids. | | | | |
| 4. Able f | to knov | w functions of Nucleic acids. | | | | | |
| 5. Under | rstand t | the fatty acid breakdown pat | hway. | | | | |
| 6 Able t | to unde | erstand the nucleic acid bioss | unthesis nathway | | | | |
| Unit I | Unit I | | | | 15 | | |
| Ba | Basic Biomolecules: | | | | 10 | | |
| A) | Amin | o acids & Proteins: Structur | re and properties of Amino acids, | | | | |
| | Classi | fication of proteins, Forces s | stabilizing protein structure. Diffe | rent Level of | | | |
| | structu | ural organization of proteins. | | | | | |
| B) | Carbo | ohydrates: Structure and Fu | nction of Monosaccharide's, Olig | osaccharides | | | |
| | and Po | olysaccharides. | | | | | |
| C) | Lipid | s: Structure, function, Classi | fication, nomenclature and proper | ties of Fatty | | | |
| - | acids, | Triglycerides and Phosphol | ipids. | | | | |
| D) | Nucle | ic acids: Structure and funct | ions of Nucleic acids, Nucleoside | s & | | | |
| | Nucle | otides, Double helical Right | -handed structure of DNA, forms | of DNA | | | |
| E) | Enzy | mes: Definition, Holoenzym | ne, Apoenzyme, Cofactors, coenzy | /me, | | | |
| | prosth | ietic groups, Mechanism of e | enzyme action (Lock & Key, Indu | ced fit | | | |
| | hypothesis) and active site | | | | | | |
| Unit II Me | etaboli | sm: | | | 15 | | |
| (A) | Carbo | ohydrates metabolism: Gly | colysis, fate of Pyruvate (alcoholi | c and lactic | | | |
| | acid fe | ermentation) TCA cycle & g | lycogen synthesis. | | | | |
| B) | Lipid | metabolism : β -oxidation of | saturated and unsaturated fatty ac | vids. | | | |
| C) | Nucle | eic Acid Metabolism: De no | vo, Salvage pathways. | | | | |

Reference Books:

- 1. Berg, J. M., Tymoczko, J. L. and Stryer, L. (2006). Biochemistry. VI Edition. W.H Freeman and Co.
- 2. Buchanan, B., Gruissem, W. and Jones, R. (2000) Biochemistry and Molecular Biology of Plants. American Society of Plant Biologists.
- 3. Nelson, D.L., Cox, M.M. (2004) Lehninger Principles of Biochemistry, 4th Edition, WH Freeman and Company, New York, USA.
- 4. Hopkins, W.G. and Huner, P.A. (2008) Introduction to Plant Physiology. John Wiley and Sons.
- 5. Voet & Voet, 2000 Biochemistry, John Wiley, New York.

Zubay, 1995, Biochemistry, Brown Publishers.

| | PRACTICALS(MAJOR) | | | | | | |
|--------|---|--------------------------------|----------------------------------|-----------|--|--|--|
| | P | ROGRAMME NAME: B.Sc.• | - I (ENTREPRENEURSHIP) SEM | -II | | | |
| | | PRACTICALS R | RELATED TO DSC 2-2 P | 1 | | | |
| Course | ENTREPRENEURSHIP PRACTICAL – V (BIOTECHNOLOGY) | | | | | | |
| Course | | | Total No. of Teaching Hours | | | | |
| | | Week/Batch | | | | | |
| 2 Cr | redits | 4 Hours | | 50(30+20) | | | |
| Sr.No. | Practical | /Assignment/Exercise/Activ | vity (Any 10) | | | | |
| 1 | Isolation of | of bacteria using Streak plate | e technique | | | | |
| 2 | Isolation of | of bacteria using Spread plat | e technique | | | | |
| 3 | Microsco | pic examination of micro-org | ganisms-Simple, Gram's staining, | Motility, | | | |
| 4 | Lactopher | nol cotton blue staining (Fun | gi) | | | | |
| 5. | Biochemi | cal Characterization of Bacte | eria | | | | |
| 6 | Qualitativ | ve tests for Carbohydrates | | | | | |
| 7 | Separation of amino acids by Paper Chromatography | | | | | | |
| 8 | Estimation of Protein by Lowry's method | | | | | | |
| 9 | Estimation of blood glucose by folin-Wu method | | | | | | |
| 10 | Estimation of DNA by DPA method | | | | | | |
| 11 | Estimation of acid value of lipids | | | | | | |
| 12 | Estimatio | n of RNA by Orcinol method | d | | | | |
| 13 | Determina | ation of Haemoglobin | | | | | |
| 14 | Qualitativ | ve analysis of carbohydrates | | | | | |
| 15 | Qualitativ | e analysis of amino acids | | | | | |
| 16 | Qualitative analysis of lipids | | | | | | |
| 17 | Determination of titration curve of amino acids | | | | | | |
| 18 | Determination of titration curve of amino acids | | | | | | |
| 19 | Estimation of protein by biuret method | | | | | | |
| 20 | Estimation of blood urea level by DAM method | | | | | | |
| 21 | Estimation of DNA by spectroscopy method | | | | | | |

PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-I COURSE NAME: ENTREPRENEURSHIP – VI (MACROECONOMICS) PAPER - DSC 3-2

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours | Total marks |
|-----------------------|-----------------------|-----------------------------|-------------|
| 2 Credits | 2 Hours | 30 Hours | 50 |

Learning Objectives -

- 1. Students will become familiar with measures of economic performance, learn to use these indicators to evaluate current economic conditions, and understand how markets function in a capitalistic society.
- 2. Students will learn the major perspectives on what determines performance of the overall economy and will learn to analyze impacts on the economy.
- 3. Students will learn the key approaches to macroeconomic policy. They will develop skills to analyze impacts of policy actions and to evaluate the advantages and disadvantages of different policies.

Course Outcomes (Cos)

CO1: Effectively express general economic concepts and the ability to think critically in written/oral form.

CO2: Locate and use information related to economics.

CO3: Demonstrate ability to integrate knowledge and ideas in a coherent and meaningful manner.

| Unit I | Introduction to Macro Economics | 15 | |
|---------|---|----|--|
| | Introduction to macroeconomics, Basic economics concepts | | |
| | • Opportunity cost and the Production Possibilities Curve | | |
| | • Comparative advantage and the gains from trade | | |
| | • Demand Supply market Management: Meaning, Concept, Importance and | | |
| | Functions | | |
| Unit II | Economic Indicators and the Business Cycle | | |
| | • Introduction to macroeconomics, Basic economics concepts, | | |
| | Gross Domestic Product, Limitations of GDP | | |
| | • Real Vs. Nominal GDP | | |
| | • Unemployment, Inflation | | |
| | • Cost of Inflation | | |
| | Business Cycle | | |

Reference Books:

- 1. James H. Donnelly, (1990) Fundamentals of Management, Pearson Education, 7th Edition.
- 2. Koontz and Heinz Weihrich (2017), Essentials of Management: An International and Leadership Perspective, McGraw Hill Education, 10th Edition.
- 3. Mitra J.K. (2018). Principles of Management. Oxford University Press

- 4. Dr. Mangesh P. Waghmare (2019) Principles of Management, NirhaliPrakashan Pune.
- 5. Rajkumar. S and Nagarajan. G (2021) Management Principles and Applications, Jayvee International Publications, Bangalore.
- 6. Drucker, P. F. (1999). Management Challenges for the 21st Century. Harper Collins Publishers Inc Harold.
- 7. J.S. Chandan (2002) Management Concepts and Strategies Vikas Publishing House, Pvt. Ltd New Delhi.

PRACTICALS PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP) PRACTICALSA RELATED TO - DSC 3-2 P ENTREPRENEURSHIP PRACTICAL – VI (MACROECONOMICS)

| Course (| Credits | No. of Hours per Week/Batch | Total No. of Teaching Hours | Total marks | |
|-----------|---|--------------------------------|-----------------------------|-------------|--|
| 2 Credits | | 4 Hours | | 50(30+20) | |
| 1 | To make project on demand supply pattern of agriculture market of Solapur | | | | |
| 2 | To study business cycle of any textile product of local industry. | | | | |
| 3 | To make survey on causes and effects of unemployment in Solapur. | | | | |
| 4 | To study the consumers behavior of textiles industry in Solapur | | | | |
| 5 | Attend local trade exhibition and study the consumer behaviour. | | | | |
| 6 | Interview of any local entrepreneur regarding unemployment and its effects. | | | | |
| 7 | To make mini project on any relevant topic of the subject | | | | |

OPEN ELECTIVE PROGRAMME NAME: B.Sc.- I (ENTREPRENEURSHIP), SEM-II COURSE NAME –SALES MANAGEMENT PAPER – GE1 /OE1

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours | Total marks |
|----------------|-----------------------|------------------------------------|-------------|
| 2 Credits | 2 Hours | 30 Hours | 50 |

Learning Objectives –

1. The objective of this paper is to provide students' knowledge on sales and distribution strategies and their implications in managerial decision making.

2. To explain the concepts of sales management, personnel selling and sales task summarize history of sale stages.

3. Students can learn to develop a plan for organizing, staffing and training a sales force. Identify the key factors in establishing and maintaining high morale in the sales force.

Course Outcomes (Cos)

CO1: Recognize and demonstrate the significant responsibilities of sales person as key individual CO2: Understand the basic concepts and techniques of selling and their applications to managerial decision makings in the field

CO3: Describe and formulate strategies to effectively manage company's sales operations

CO4: Evaluate the role of Sales manager and his/ her responsibilities in recruiting, motivating, managing and leading sales team

| Unit I | Sales Management | 15 |
|---------|--|----|
| | Definition, objectives of Sales Management | |
| | Evolution of Sales Management | |
| | Sales organization | |
| | Sales Budget | |
| | Sales Promotion | |
| Unit II | Personal Selling | 15 |
| | Definition, objectives of Sales Management | |
| | Introduction, Salesmanship Skills | |
| | • Personal Selling skills& techniques –Sales Call – types of calls-AIDA, | |
| | • Types of salesmanship | |
| | • Sales force Management – Recruitment, motivation & controlling | |

Reference Books:

- 1. Still, R. R., Cudiff, E. W., Govoni. N. A. P. and Puri, S. Sales and Distribution Management, 6th edition, 2017, Pearson India Education Services.
- 2. Havaldar, K. K. and Cavale V. M., Sales and Distribution Management: Text and Cases, 3rd Edition, 2017, McGraw Hill Education (India) Private Limited.
- 3. Sales and Distribution Management- Dr. Matin Khan, Excel Books- First Edition

| SEC-2 | | | | | | | |
|---|-----------------------|------------------------------------|-------------|--|--|--|--|
| PROGRAMME NAME: B.Sc I (ENTREPRENEURSHIP), SEM-II | | | | | | | |
| COURSE NAME – ENTREPRENEURIAL BEST PRACTICES | | | | | | | |
| Course Credits | No. of Hours per Week | Total No. of Teaching Hours | Total marks | | | | |
| 2 Credits | 2 Hours | 30 Hours | 50 | | | | |

Learning Objectives -

1. To provide conceptual exposure on converting idea to a successful entrepreneurial firm.

2. To identify significant changes and trends which create business opportunities and to analyze the environment for potential business opportunities.

3. To enable the students to understand the concept of Entrepreneurship and to learn the professional behavior expected of an entrepreneur.

Course Outcomes (COs)

CO1: The students will familiars with knowledge about business and project reports for starting a new venture on team based.

CO2: Students can be well equipped with the appropriate tools for analyzing the business risks and hurdles CO3: Develop a solution through critical thinking to optimize sustainable goal

| Unit I | Entrepreneurial Skills Sets | 15 |
|---------|---|----|
| | Developing Mission, Vision and Goals | |
| | Building a Motivated Team | |
| | Entrepreneurial Psychology, Driving Forces and Characteristics | |
| | New Age Marketing and After Sales Services | |
| | Trends in Entrepreneurship | |
| | Business Ethics and Best Practices | |
| Unit II | Opportunities And Challenges for Entrepreneurship | 15 |
| | Identifying and Meeting the Gaps in Resources at Optimized Cost | |
| | Building a Sustainable Revenue Model and Periodical Business Plan | |
| | • Start-up Models | |
| | • Funding Options for Start-up, including Crowd Funding | |
| | Predicting, Calculating and Overcoming Financial Risks | |
| l | Entrepreneurship And Technology | |

References:

- 1. Entrepreneurial Skills Nieuwenhuizen
- 2. Entrepreneurial ecosystem in India:
- 3. Taking stock and looking ahead S.K Jha
- 4. Funding for start-ups in India: what shakes it? S Ghosh
- 5. Lean start-up: Making the start-up more successful Rasmussen, Tanev
- 6. Risk management and financing among start-ups Pukala
- 7. Startup leadership: how savvy entrepreneurs turn their ideas into successful enterprises D Lidow

| AEC | L1-2 | English | 2 |
|-------|-------|---------------------------------|---|
| VEC 2 | VEC 2 | Environmental Studies | 2 |
| CC 2 | CC 2 | Community Engagement & Services | 2 |

Reference Books:

- 1. General Chemistry- C. N. R. Rao
- 2. Organic Chemistry Pine
- 3. Essentials of Physical Chemistry- Puri, Sharma and Pathania
- 4. Inorganic Chemistry- Puri, Sharma and Pathania

- 5. Essentials of Physical Chemistry- Bahl and Tuli
- 6. Advanced Physical Chemistry- Gurudeep Raj
- 7. General Science- Bhaske, Bhaske Publication
- 8. Science- All in One- Dr. Monali Salunkhe, DeepstambhPrakashan

UA

पुण्यश्लोक अहिल्यादेवी होळकर सोलापूर विद्यापीठ, सोलापूर Punyashlok Ahilyadevi Holkar Solapur University, Solapur.i Faculty of Science & Technology. Nature of Question Paper for CBCS Pattern B. Sc. / B.C.A (Part- I) w.e.f. AY 2024-25

| Time: | Total Marks: 30 |
|--|-----------------|
| Instructions1) All Questions are compulsory2) Figure to right indicate full marks. | |
| Q.1 Choose correct alternative. (MCQ) | 06 Marks |
| Q.2. Answer the following. (Any three) A) B) C) | 6 (2+2+2) |
| D) E) Q.3. Answer the following (Any two). A) B) | 6 (3+3) |
| C) Q.4. Answer the following (Any two). A) B) | 6 (3+3) |
| C) Q.5. Answer the following (Any one). A) B) | 6 Marks |

CA

पुण्यश्लोक अहिल्यादेवी होळकर सोलापूर विद्यापीठ, सोलापूर Punyashlok Ahilyadevi Holkar Solapur University, Solapur.i Faculty of Science &Technology Nature of Question Paper for CBCS Pattern B. Sc. / B.C.A. (Part- I) w.e.f. AY 2024-25

Time:

Total Marks: 20

Internal Evaluation System for 20 Marks Choose any two of the following Home Assignment / Unit Test / Tutorial /Seminar

Pattern of Examination

External Evaluation UA + Internal Evaluation CA 30 Marks + 20 Marks = 50 Marks

Passing Criteria -

- 1. Written Exam 12 out of 30
- 2. Continuous Assessment (CA) 08 out of 20